## DR. FRANK HAGENOW

PSYCHOLOGIST . BUSINESS COACH . KEYNOTE SPEAKER

## **SHORT PROFILE**

Dr. Frank Hagenow, CSP

- Keynotes
- Coaching
- Seminars
- Digital events



Dr. Frank Hagenow supports managers and companies in building long-lasting trustful relationships with their employees and customers as well as making the right decisions in difficult situations.

Entrepreneurs and managers who want to be successful in the long run do not need to fall back on mind games. They lead with decency and respect.

How this can work in every day business life, Frank Hagenow shows in inspiring speeches, seminars and coachings. He provides his audience with the necessary tools, checklists and tips for a leadership style on eyelevel.

## **SHORT RESUME**

# DR. FRANK HAGENOW Psychologist . Business Coach . Keynote Speaker

Frank Hagenow holds university degrees in psychology and tourism. He studied in Germany, especially focusing on educational, work-related and organizational psychology.

## **Experience and Expertise**

Being specialized in the psychology of communication, Frank Hagenow has held numerous seminars for managers. He has also successfully assisted in many conflict resolutions and supported numerous top managers in his coachings.

Additionally, he has many years of experience as a psychological evaluator and a managing director.

## **International Recognition**

Frank Hagenow has international recognition as a *Psychologist EuroPsy*. In the USA he was awarded by the National Speakers Association as a *Certified Speaking Professional - CSP* $^{TM}$ . Of over 5,000 speakers worldwide, only about 10% are CSPs.

His talks have also taken him to international event locations, such as China, Iceland, Singapore, Namibia, Turkey, France, Netherlands, Austria, Spain, Switzerland, Ireland and the USA.

















"Dr. Hagenow's statements on leadership have carried us away and challenged us to experience different points of view."

Gerhard Ludwig, Deutsche Bahn AG

#### **KEYNOTE**

## LEADING WITHOUT MIND GAMES

## How to win over people with ethics and decency

Successful leadership is mostly relationship management. Leading with values and trust is your decisive competitive advantage, which ultimately leads to more efficiency and thus to success.

- The dark side of power: conscious mind games and hidden pitfalls
- How to recognize, avoid and overcome manipulations
- How to develop a style of leadership based on values
- How to build long-term trust with employees and customers

You will receive specific tips and tools for a sustainable implementation

## **COACHING**

#### THINK BEYOND THE HORIZON ...

... and benefit from the experience and expertise of a competent executive coach

- Set a new tone for a corporate culture without mind games
- Avoid inner resignation, conflict and fluctuation within your company
- Motivate your team to higher levels of initiative or self-responsibility

## Together with Frank Hagenow you will clarify questions such as:

- Which personal values determine my individual leadership style?
- Which competencies should I improve?

#### **SEMINARS**

## COPMPETENT LEADERSSHIP WITHOUT MIND GAMES

Frank Hagenow's seminars adress managers who want to position their company or themselves based on ethics, decency and appreciation.

- The psychology of communication for leaders
- Leading successful with personalty
- Conflict resolution: A matter for the CEO

### **BOOK (AVAILABLE ONLY IN GERMAN)**

# FÜHREN OHNE PSYCHOTRICKS Mit Ethik und Anstand Menschen gewinnen.

- Hardcover, 216 pages
- ISBN 978-3-86936-824-5
- € 24,90 (D) I € 25,60 (A)





Dr. Frank Hagenow, CSP Psychologist – Business Coach – Keynote Speake Phone: +49 (0)4105-770923 Fax: +49 (0)4105-770956 office@frank-hagenow.com